



REPLY TO
ATTENTION OF

DEPARTMENT OF THE ARMY
MILITARY TRAFFIC MANAGEMENT COMMAND
CONUS FREIGHT MANAGEMENT PROJECT OFFICE
4040 NORTH FAIRFAX DRIVE, SUITE 502
ARLINGTON VA 22203-1689

May 12, 2000

To: All DoD Approved Carriers

As Product Manager of the CONUS Freight Management (CFM) System, I would like to take this opportunity to welcome all DoD approved carriers to the CFM suite of Web-based transportation tools. Requiring only a computer with internet access, the CFM Web applications include Spot Bid, Carrier Added Value Suite (CAVS), the Transportation Facilities Guide (TFG), Transportation Discrepancy Reporting (TDR), Guaranteed Traffic Bid Submission (GT) as well as daily Tender and Completed Shipment data downloads. Enclosed you will find a brochure which describes the major highlights of each product.

CFM has been developing and fielding these programs for almost two years. I am pleased to announce that our latest release of the Web-based Transportation Facilities Guide (TFG) has been updated to include **Safe Haven** information for all facilities. This new addition, coupled with all the other wealth of both CONUS and OCONUS facility information, makes the Guide an invaluable tool for the industry.

The CFM Spot Bid application has also been on line for approximately a year and a half. Spot Bid provides shippers with an automated capability to procure specific types of transportation services with DoD carriers, obtaining up-front, single factor costing while providing carriers with the benefit of maximizing backhaul opportunities. Currently, the Spot Bid trained user base consists of 160 shipping sites from the Army, Navy, and Defense Contract Management Agency (DCMA), along with over 340 of the DCMA's Procedure A contractors. The remaining 114 sites will be coming on board shortly. During this year's first calendar quarter alone, over \$640,000 of shipments were awarded through the Spot Bid system. With CFM's aggressive rollout schedule we expect this figure to grow dramatically over the coming months. Furthermore, the Spot Bid application will be mandated for overweight and overdimensional shipments in the Military Traffic Management Command's (MTMC) Freight Traffic Rules Publication No. 1B (MFTRP No. 1B) which will be approved in May, 2000.

For those of you who have not already signed up to participate in the Spot Bid program, I would encourage you to do so. Registration for a system login and password is an easy process via the Internet. Requirements, instructions, Spot Bid tutorials and other information are available to you on the CFM home page referenced in the enclosed brochure. Existing users will be pleased to hear that the new release of the CAVS Tender View program, due out in May, will feature a Tender inventory search capability by SCAC code and upgrades to the Spot Bid application due out in September will include automatic Spot Bid posting notification to carriers and complete carrier visibility of awarded shipment bids.

Finally, we anticipate sponsoring our 3rd CFM Carriers Conference this fall and I would like to personally invite you to check back to the CFM Home page (<http://www.mtmc.army.mil/transys/cfm>) periodically for details as they are announced.

We look forward to your participation in these programs and hope you will find this set of tools useful.

HENRY E. ABERCROMBIE
Lieutenant Colonel, Acquisition Corps
Product Manager
Conus Freight Management

REGISTRATION

*"SOUNDS GREAT!!
HOW DO I GET STARTED?"*

REGISTRATION IS EASY
AND OPEN TO ALL DOD
APPROVED CARRIERS!!

- DESIGNATE A COMPANY LOGIN COORDINATOR*
- GO TO THE ETA HOMEPAGE:
[HTTPS://ETA.MTMC.ARMY.MIL/](https://eta.mtmc.army.mil/)
- CLICK ON THE "REGISTER" BUTTON
FILL OUT THE REGISTRATION FORM
AND SUBMIT!
- YOUR USER ID WILL BE ISSUED
IMMEDIATELY
- YOUR PASSWORD WILL BE EMAILED
WITHIN 7 DAYS
- TUTORIALS LOCATED AT CFM HELP
DESK WEB PAGE!

* FOR YOUR PROTECTION, EACH CARRIER MUST HAVE ON FILE AT THE CFM PROGRAM OFFICE A LETTER, ON COMPANY LETTERHEAD, SIGNED BY AN OFFICER OF THE COMPANY DESIGNATING A "LOGIN COORDINATOR". THE COORDINATOR WILL AUTHENTICATE PERSONNEL REQUESTING ACCESS TO ETA AND/OR THEIR AUTHORITY TO SUBMIT RESPONSES TO SPOT BID OFFERS ON BEHALF OF THE COORDINATOR'S COMPANY. LETTERS MAY BE FAXED WITH THE ORIGINAL MAILED TO THE ATTENTION OF "ETA ADMINISTRATOR".

**CFM CARRIER'S SYMPOSIUM
COMING FALL 2000**

WATCH CFM HOME PAGE FOR DETAILS!!

FOR MORE INFORMATION, VISIT
'SITE MAP' ON THE CFM HOME PAGE:
[HTTP://WWW.MTMC.ARMY.MIL/TRANSYS/CFM](http://www.mtmc.army.mil/transys/cfm)

CFM PRODUCT MANAGEMENT OFFICE



*"BRIDGING A STRONGER
PARTNERSHIP WITH
INDUSTRY"*

CONUS FREIGHT MANAGEMENT

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CFM Home Page:

<http://www.mtmc.army.mil/transys/cfm>

ETA Main Page:

<https://eta.mtmc.army.mil>

CFM Help Desk:

1-800-336-4906

CFM Help Desk Web Page:

<http://144.100.250.198>



TRANSPORTATION FOR THE 21ST CENTURY

CONUS FREIGHT MANAGEMENT'S (CFM'S) NEW, WEB-BASED SUITE OF APPLICATIONS PROVIDES AN ADVANCED, RAPID METHOD TO BID ON OPEN SHIPMENTS, ACCESS TRANSPORTATION ROUTING AND COST INFORMATION, REPLY TO DISCREPANCIES, AND VIEW FACILITY INFORMATION. THE SUITE OF APPLICATIONS INCLUDES:

- SPOT BID
- CUSTOMER ADDED VALUE SUITE (CAVS)
- TRANSPORTATION FACILITIES GUIDE (TFG)
- GUARANTEED TRAFFIC BID SUBMISSIONS
- TENDER AND SHIPMENT DATA DOWNLOADS
- TRANSPORTATION DISCREPANCY REPORT (TDR)

***If you have access to the internet...
you have CFM!!***

SPOT BID

SPOT BID SERVES AS A PLATFORM FOR CARRIERS TO POTENTIALLY INCREASE NEW BUSINESS OPPORTUNITIES, BUT MORE IMPORTANTLY IT ALLOWS CARRIERS TO IDENTIFY AND CAPITALIZE ON BACK-HAUL OPPORTUNITIES.

DoD TRANSPORTATION OFFICERS HAVE THE ABILITY TO POST OPEN SHIPMENT BIDS FOR PARTICIPATING DoD APPROVED CARRIERS. SHIPPERS ARE NO LONGER RESTRICTED SOLELY TO THE USE OF TENDER RATES TO MOVE FREIGHT. CLEARLY, ONE MAJOR USE OF SPOT BID IS TO SUPPORT OVERSIZED OR OVERDIMENSIONAL SHIPMENTS. SPOT BID'S SINGLE FACTOR COST HELPS REMEDY THE AGE OLD PROBLEM OF SHORT-PAYMENTS DUE TO OS/OD PERMIT CHARGES. IN ADDITION, SPOT BID CLEANLY FILLS THE VOID WHERE NO TENDERS CURRENTLY EXIST. THIS IS JUST ANOTHER TOOL CFM IS OFFERING TO ENSURE WE PROVIDE SUPPORT TO THE WAR FIGHTER.

COMING FALL 2000!!

- E-MAIL NOTIFICATION OF SPOT BIDS!
- VISIBILITY OF ALL AWARDED BIDS!

GT BID SUBMISSION

DEVELOPED FOR THE CARRIER INDUSTRY TO INPUT THEIR ELECTRONIC TENDERS AGAINST GUARANTEED TRAFFIC SOLICITATIONS DEVELOPED BY THE JOINT TRANSPORTATION MANAGEMENT OFFICE (JTMO) AT MILITARY TRAFFIC MANAGEMENT COMMAND. MOVING AGGRESSIVELY TOWARD A PAPERLESS SOLICITATION AND TENDER SUBMISSION PROCESS, THIS INNOVATIVE PROGRAM PROVIDES THE GREATLY NEEDED AUTOMATED LINK BETWEEN MTMC NEGOTIATORS AND OUR PARTNERS IN INDUSTRY.

TFG

**NEW!!!
SAFE HAVEN!!!**

- FACILITY LOCATIONS
- CONTACT ADDRESSES AND PHONE NUMBER
- FACILITY CAPABILITIES
- EMBARGOES AND RESTRICTIONS

- TENANT/SATELLITE INFORMATION
- FREIGHT ROUTING
- ON-LINE TUTORIAL

TDR

THE TRANSPORTATION DISCREPANCY REPORT IS CFM'S WEB-BASED SYSTEM THAT ALLOWS THE ELECTRONIC SUBMISSION OF TDR REPORTS, REPLACING THE HARD COPY FORM SF361. CARRIERS WHO HAVE OBTAINED CFM PASSWORDS CAN RECEIVE E-MAIL NOTIFICATIONS OF TDR REPORTS, AND HAVE THE ABILITY TO ENTER THEIR REPLY DIRECTLY INTO TDR BLOCK 32 WHILE ON LINE!

CAVS

CAVS IS A "SUITE WITHIN A SUITE" AND PROVIDES TOOLS PRIMARILY FOR CARRIERS. IT PROVIDES THE CAPABILITY TO VIEW AND PRINT CARRIER TENDERS INFORMATION, CFM HOST COMPLETED SHIPMENT INFORMATION AND BILL-OF-LADING INFORMATION RETRIEVED FROM THE CFM HOST DATA BASE. NO MORE LENGTHY TRIPS TO MTMC'S CARRIER CONTACT OFFICE. INSTEAD, CFM IS PROVIDING BOTH OUR INDUSTRY PARTNERS AND GOVERNMENT CUSTOMERS EASY ACCESS TO CRITICAL ROUTING AND COST INFORMATION VIA THE WEB.

COMING MAY, 2000!!!

CARRIER TENDER INVENTORY VIEW!!

DATA DOWNLOADS

CAVS Downloads

[Tenders Posted to CFM Host \(EDI 802 Format\)](#)

LAUNCHED: Mon Mar 26 11:06:51 EDT 2000
Size: 211,203 bytes

[All Non-Classified and Non-Ammunition CFM Host Completed Shipments](#)

LAUNCHED: Mon Mar 26 11:06:51 EDT 2000
Size: 436,679 bytes

[All Non-Classified CFM Host Completed Shipments](#)

LAUNCHED: Mon Mar 26 11:06:51 EDT 2000
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